

Leasing: a circular example from industrial lighting

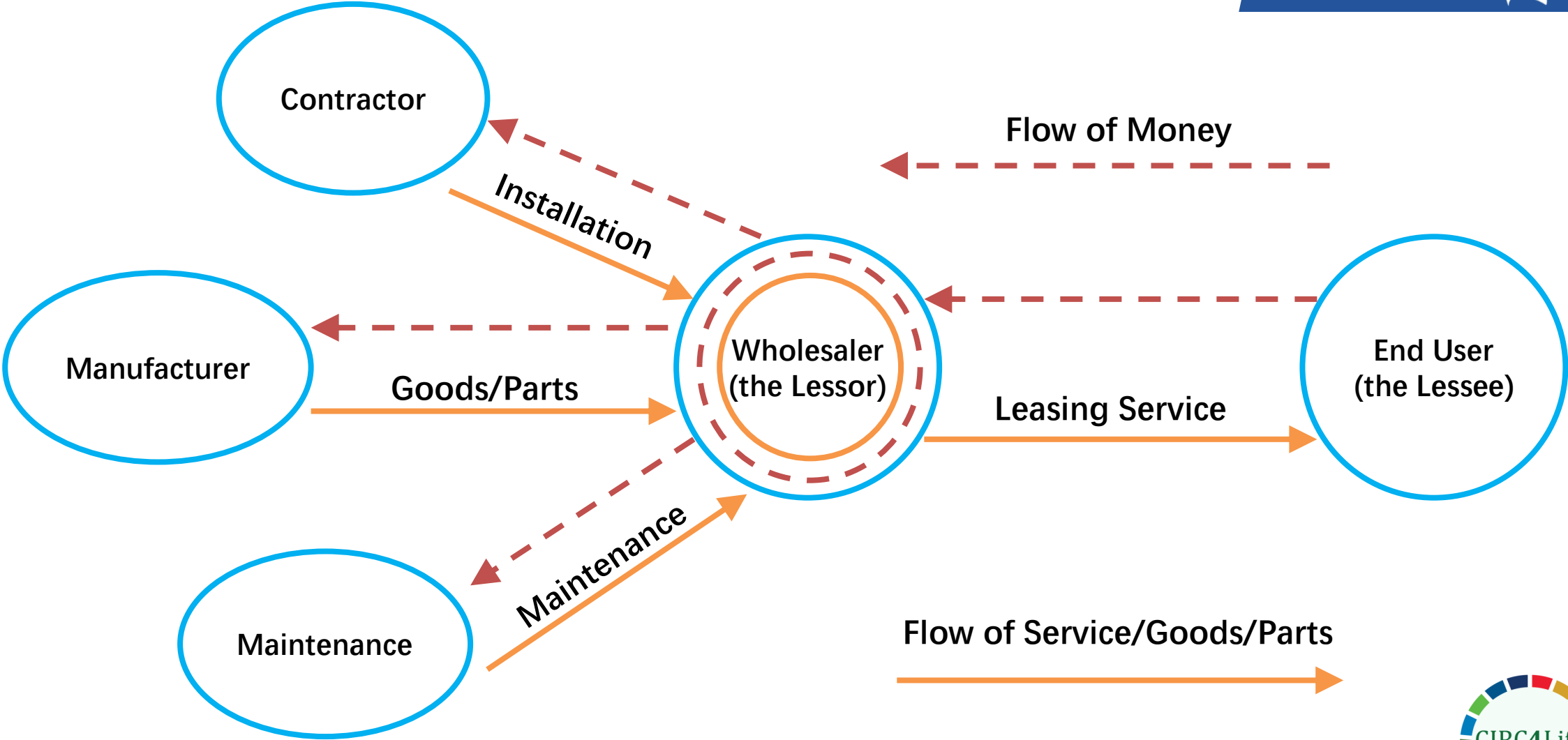


Kosnic Contributions to CIRC4Life

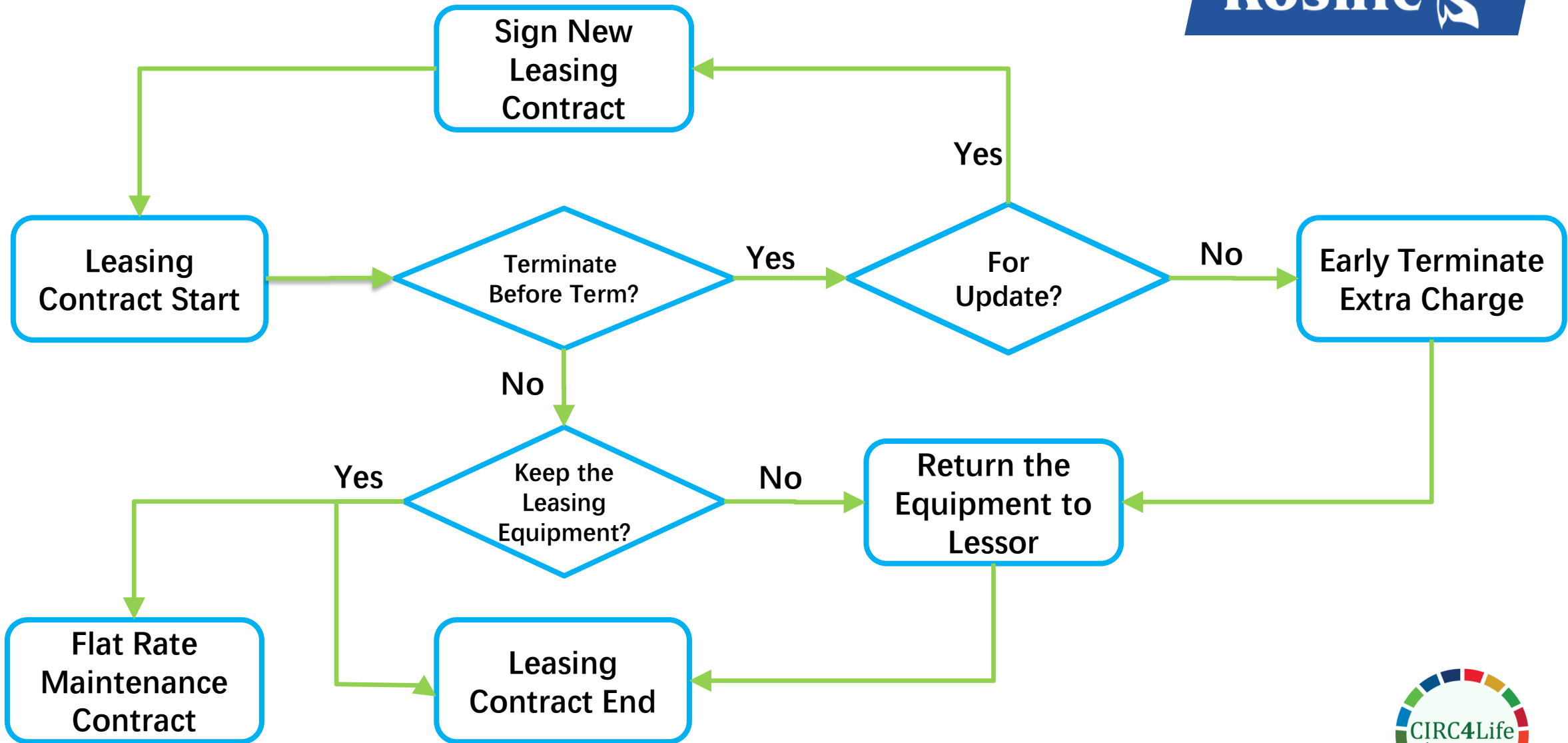
- Modular Design
- Leasing Service Model



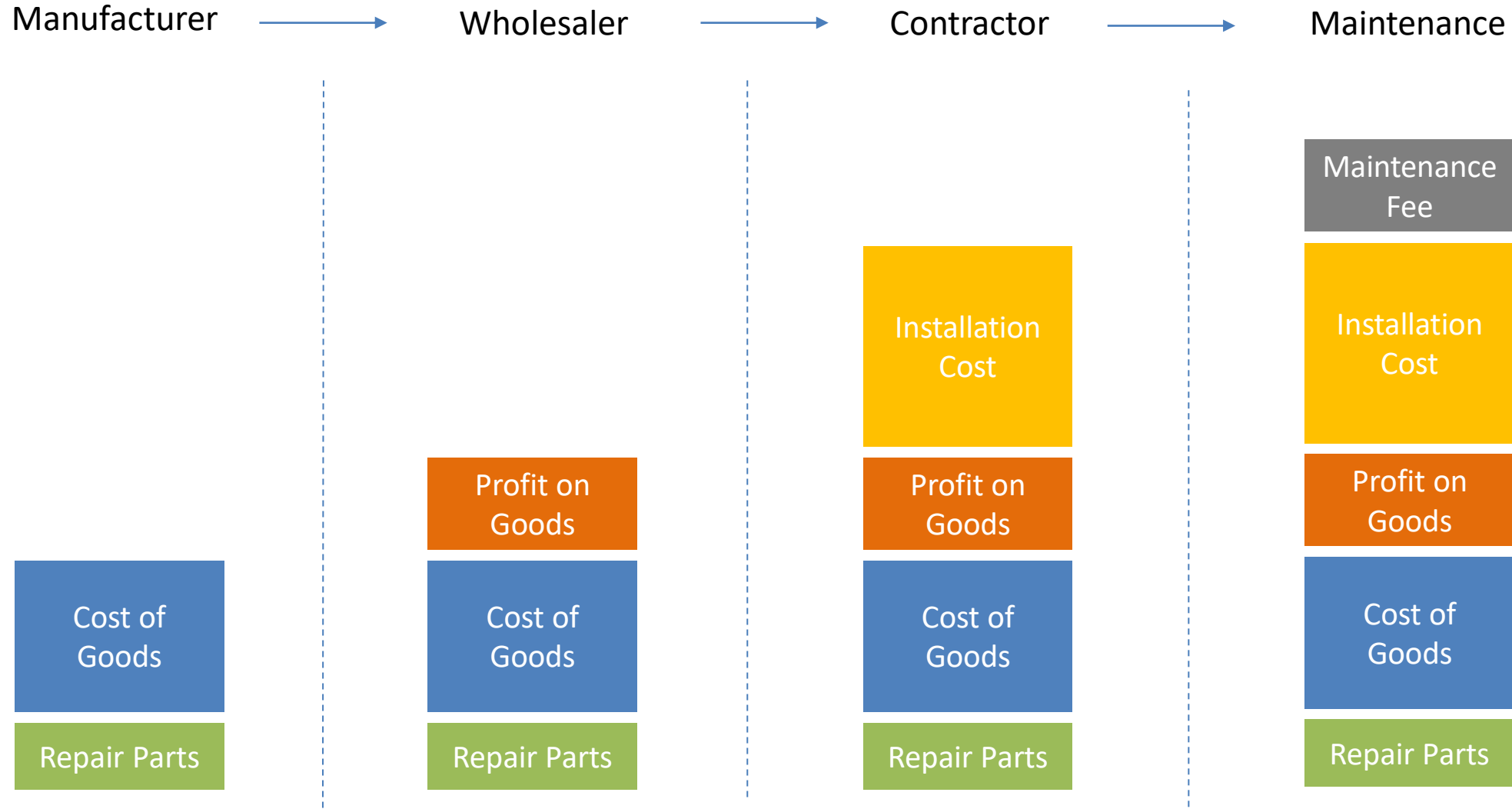
Multi-Parties Leasing Contract



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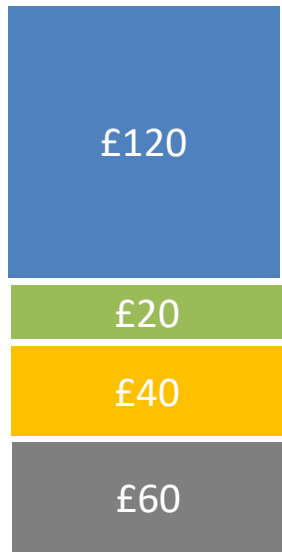


Pricing of the Leasing Service

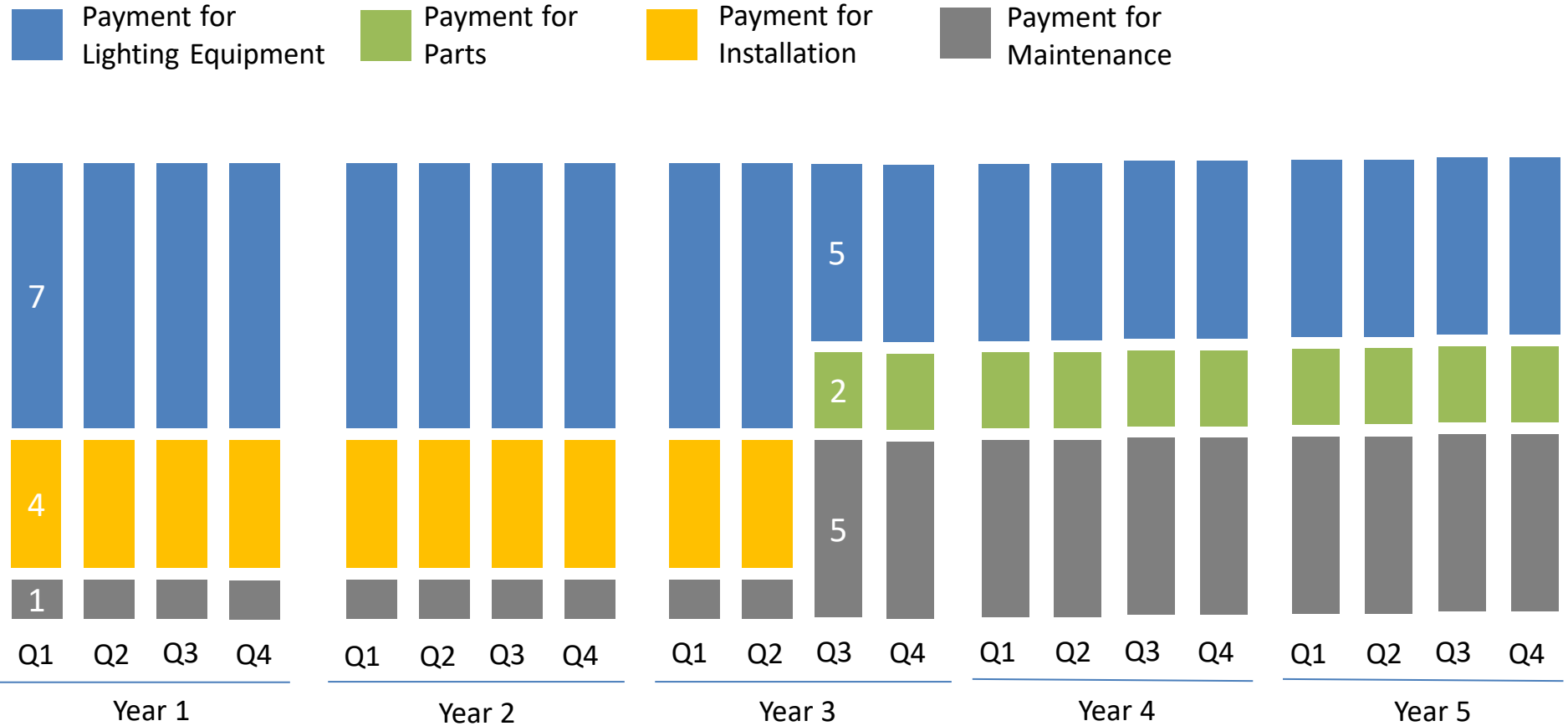


Payback Plan

Total Cost



£12/Qtr



Proposed Policy Support

- Tax incentives for R&D – Tax Credit
- Fiscal Interest-subsidised Loan for Lessor

COVID-19 Effect on Implementation

- **Planned Feedbacks from customers by London Facility Manager Show May 2020 did not happen, and next May Show is not certain.**
- **An alternative method to get effective leasing contract feedback from face to face customer meeting if COVID-19 situation has not improved.**

